

MONEY MANAGEMENT

How to Meet Your Profit Goal in Sales

Profit Wanted ÷ Months ÷ .4 ÷ 4 Weeks =
40% (amount you need to sell per week)

Example:

\$1000 profit wanted
÷ 2 months
÷ .4
÷ 4 weeks = \$312.50
(amount you need to
sell per week)